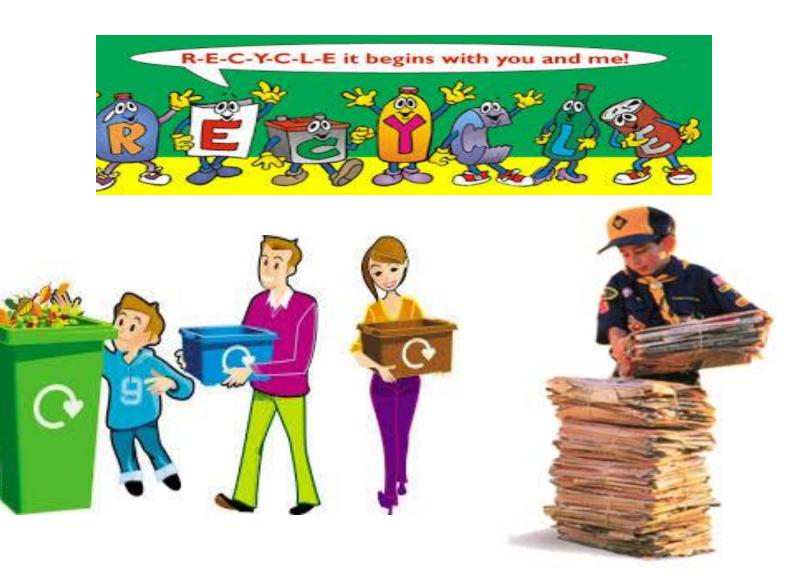


The Recycling Industry Where We Are – Where We Need To Be Great Swamp Watershed Association Gary Sondermeyer, Vice President of Operations Bayshore Family of Companies September 17, 2019



## When you hear the word "recycle"



# Actual Image of Recycling





### Where it all began – NJ Recycling

- **1982** "Recycling in the '80's"
- 1987 Mandatory Recycling
  "Floor" of Recycling "3 Materials, plus Leaves"
- Glass Containers, Aluminum Cans & Newspaper
- NO ONE Exempt!!!
- Down to "Kitchen Level"
- **1993** Plan and Integrated & Waste Management
- 50% MWS and 60% TWS Goals Codified by Legislature



### Where Are We Today???

- Recycling Still MANDATORY (Many Forget)
- County-by-County Plans in Place & Current
- 50% and 60% Recovery Goals are Unchanged
- 22.7 Million Tons Generated (2016 Stats)
- 13.91 Million Tons Recycled
- 61% Total Waste Stream Recycling
- 44% Municipal Waste Stream Recycling
- Curbside Recycling VERY Successful
- Commercial/Institutional our Challenge
- Markets for Material VERY Divergent!



#### **RECYCLED MATERIALS:**

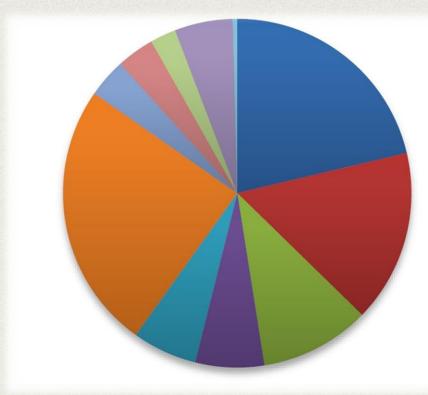
- ≻ Aluminum Cans
- ≻ Glass Bottles & Jars
- ≻ Steel & Tin Cans
- Plastic Milk, Water, Soda and Laundry Bottles
- > Newspaper
- Corrugated CARDBOARD

➤ Tires

Motor Oil ► Textiles ► Mixed Paper (Magazines, Office Paper, Junk Mail) >Leaves Brush White Goods (Refrigerators, Washers, Dryers) Masonry/Paving Materials ► Rechargeable Batteries

middlesex

#### What's Left in the Can After 30 Years of Mandatory Recycling?



- **Paper 21.3%**
- Plastics 16.0%
- Textiles, Rubber, Leather 10.2%
- Wood 6.4%
- Yard Waste 6.0%
- Food Waste 24.8%
- Other Organics 3.6%
- Metals 3.5%
- Glass 2.4%
- Inorganics 5.4%
- Hazard Materials/Other 0.4%

### **Incredibly Exciting Times!**

- **Recycling Markets** are the Most Challenging in History!
- We have Unprecedented Media Focus on Recycling and Plastics:
  - Microplastics Threat Rutgers Conference in March 2019
  - Single Use Plastic Bans/Fees in 32 Towns (Jersey City & Bayonne)
  - Pending Bans/Fees = 23 more towns (Newark & Edison)
  - Proposed State (S2776/A4330) and Federal/International Legislation
- Food Waste Reduction and Recycling a Primary Legislative Focus
  - S3027 Food Waste Reduction Act: NJDEP Implementation Plan
  - S1206 Passed by Legislature/Governor Vetoed in August
- Recent Creation of the "Alliance to End Plastic Waste" and Pledge to Provide \$1.5 BILLION to Address the Problem (P&G, Shell, Veolia, Suez, Exxon/Mobile, Phillips/Chevron,
  - Dow Chemical, PolyOne, BASF and others)
- International Pilot for Reuse by TerraCycle: LOOP Program (P&G, Nestle, PepsiCo, Unilever, Mars, Clorox, Coca-Cola) Toronto, Paris and New York City Started in May!!!

### SO.....What's the Problem???

- Most New Jersey Towns have Gone to "Single Stream" v.
   "Dual Stream" Collection Leads to VERY High Contamination and Compromised Markets
- International Market Restrictions from China Green Fence & Green Sword
- **Recycling is Confusing** Plastics Recycling is NUTS!!!
- "Wishful Recycling" EVERYTHING is recyclable!!!
- Total Disconnect between "Supply and Demand" we Got the Stuff – Too Few Markets to Send it to!
- Economics of Recycling have Left the Building In a Few Years Towns Went from "Getting Paid" to "PAYING" \$75/Ton + North!
- Long Lead Time Necessary to Restore Domestic Markets.
- International Tariff Wars Won't Help Markets!













### SO.....What Can We Do?

- Additional Single Use Plastics Bans;
- Stepped up Education & Enforcement Related to Contamination
- State Leadership (State Plan/County Planning Initiative)
- Incentives for Development of Domestic Markets Business Recycling Loans as in Years Past
- Standardization of Materials (Hard Look at 3 7 Plastic & Glass)
- Do we go back to Dual Stream? (California Assembly Bill 815)
- Need a Statewide Markets Development Council
- We Must Reactivate the State SWAC
- Critical to have a Statewide Dialogue!
- Executive Orders on Procurement & Recycling?
- Joint Legislative Hearing August 15<sup>th</sup>



### **Concluding Thoughts**

- Please remember that recycling is extremely complex!
- Recycling is the Floor of the NY Stock Exchange Pricing Varies Daily!
- Profits and Cost Avoidance (Paying for Recycling) Both at Play
- We Monitor Markets in Some 20 Commodity Categories. Plastic Alone:
  - PET: Clear Water Bottles
  - HDPE Natural: Milk Containers
  - HDPE Color: Laundry Detergent Containers
  - LDPE Film Natural: Dry Cleaner Bags
  - LDPE Film Colored: Clothing Bags
  - Mixed Rigid: Spackling Buckets, Kids Toys
  - Other 3 7 Plastic: Yogurt and other Containers
  - PVC: White and Dark Piping, Etc.
- Markets Will Recover VERY Slowly Over Years
- Days of "Getting Paid" are Over in Near Term/ Perhaps Longer
- We MUST Reestablish Domestic Markets



